

# AN OVERVIEW



## FACTS & FIGURES

**> 950**  
employees

**> 99 %**  
daily supply readiness

**~ 465**  
million euros turnover

**> 40,000 m<sup>2</sup>**  
total area

**130,000**  
different items  
in stock

Technical Expertise. Reliable Deliveries. Customer-oriented services. For over 130 years, when it comes to C-parts sourcing, REYHER has been synonymous with reliable, innovative solutions.

At our headquarters in Hamburg we work continuously on improving and extending our expertise in all areas. Today REYHER is one of Europe's leading distributors of fasteners and fixing technology.

Our clear aim: To offer you widely diversified products that meet the highest requirements and fulfil your needs for improved sourcing efficiency.

**REYHER**  
**> 130 YEARS**  
**EXPERIENCE**

## CERTIFICATES

- **DIN EN ISO 9001**
- **VDA 6.2** for the automotive industry
- **DIN EN ISO 14001** environmental audit
- **KTA 1401**
- **AEO F**



# SOCIAL COMMITMENT

## HAMBURG'S SOCIAL CONNECTION

Giving us that special kick – since 2016 we have supported the HSV foundation 'Hamburger Weg – Hamburg Way'. It's our aim to support children and young people in education, welfare and sport and to open up new perspectives for the upcoming generation. In our company too, there's a project that has proved to be spot on for all involved.

In addition for many years, we have taken part regularly in benefit runs in aid of welfare projects. We support these in Hamburg, e.g., 'Formula Students' by giving fasteners for their designs, enabling them to reach pole position.



Die HSV-Stiftung für Hamburgs Nachwuchs.



# COMMITMENT TO VOCATIONAL TRAINING

## WE FINE-TUNE OUR TRAINEES



We place great importance on initial training. Many of our trainees remain with us after their (dual) education in the company – making a conscious decision to follow a career path at REYHER.

We find this development really pleasing, since 'home grown' expertise pays off in the long run.





# 1887

# REYHER

Ferdinand Reyher starts trading in iron goods, tools and ship's supplies, located directly in the port in Hamburg, at Erste Vorsetzen.

1887

First export business in Finland.

1912

Move from the port to the current headquarters at Haferweg in Altona, Hamburg.

1959

REYHER first company in the field to achieve DIN ISO 9002 certification.

1993

1901

Karl Tede and Otto Meyer take over the company since when it has been F. REYHER Nchfg.

1949

REYHER specializes in the trade of fasteners.

1987

REYHER celebrates its 100-year anniversary.





# through the years

REYHER Asia-Pacific Co., Ltd.  
established in Shanghai.

2005

Construction of a further  
**logistics hall** with an  
additional **conference center**.

2011

Completion of a high-rack  
warehouse for further **40,000  
pallet places** in two storage  
blocks one above the other and  
with connected logistic and  
office building.

2017

2003

Construction of a  
fully automatic  
**high-rack  
warehouse**.

2007

REYHER introduces an  
online standard parts  
library with 2D and 3D  
models.

2012

REYHER celebrates its  
**125-year anniversary**.

2021

**Extension** of the automatic  
small parts warehouse by  
**62,000 bin places**.



# COMPREHENSIVE PRODUCT RANGE



## YOU HAVE THE CHOICE: WE HAVE YOUR SELECTION.

Wide ranging. In-depth. Diverse. We offer you the widest, in-depth range in our sector. It makes no difference, whether you need fasteners made of steel with or without surface, of stainless steel or fixing technology from brand-name manufacturers.

With a stock of 130,000 different items, as well as our customer-specific C-part management we can meet almost every need; DIN, ISO and EN norms, as well as non-standardized items.

Whether you need special or customer-specific parts, that's no problem with our comprehensive service.

We supply the constant high quality our customers expect and can always rely on. In addition to standardised or prescribed standards tests, customer-specific and agreed testing plans come into play.

Finally, there is really only one question: When can we start supplying your needs?





# ORDERING CHANNELS

**JUST ORDERED, ALREADY DELIVERED**



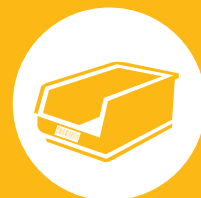
**RIO / EDI**



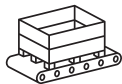
**Telephone**



**Fax**



**Kanban**



# AUTOMATED LOGISTICS CENTRE

## STORAGE CAPACITY

**100,000 + 180,000**  
pallet places      bin places

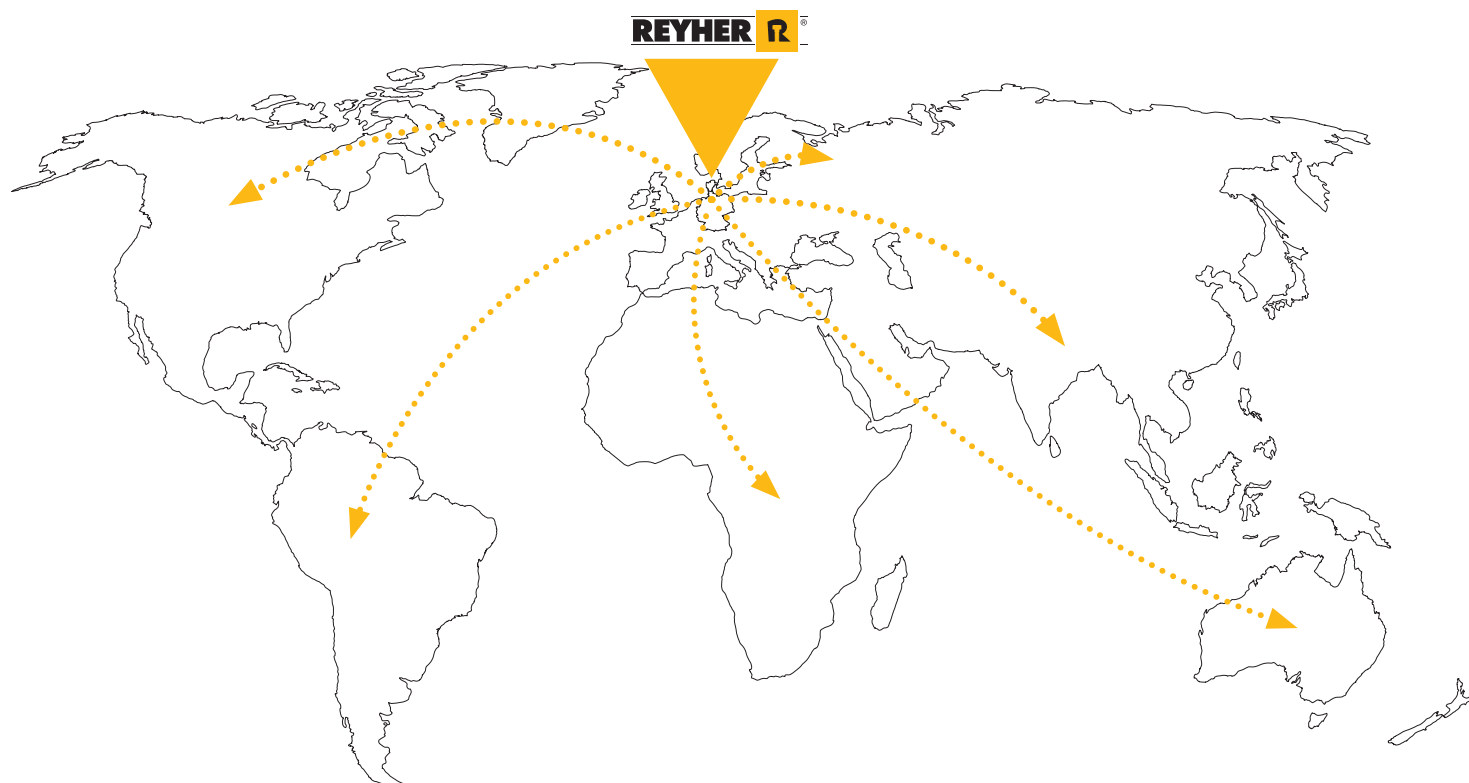
## GOODS FLOW

**> 600 tons per day**  
both in and out

## ORDER POSITIONS

**Ø 25,000 daily**

## DELIVERIES WORLDWIDE FROM HAMBURG







**DAILY SUPPLY  
READINESS  
> 99 %**





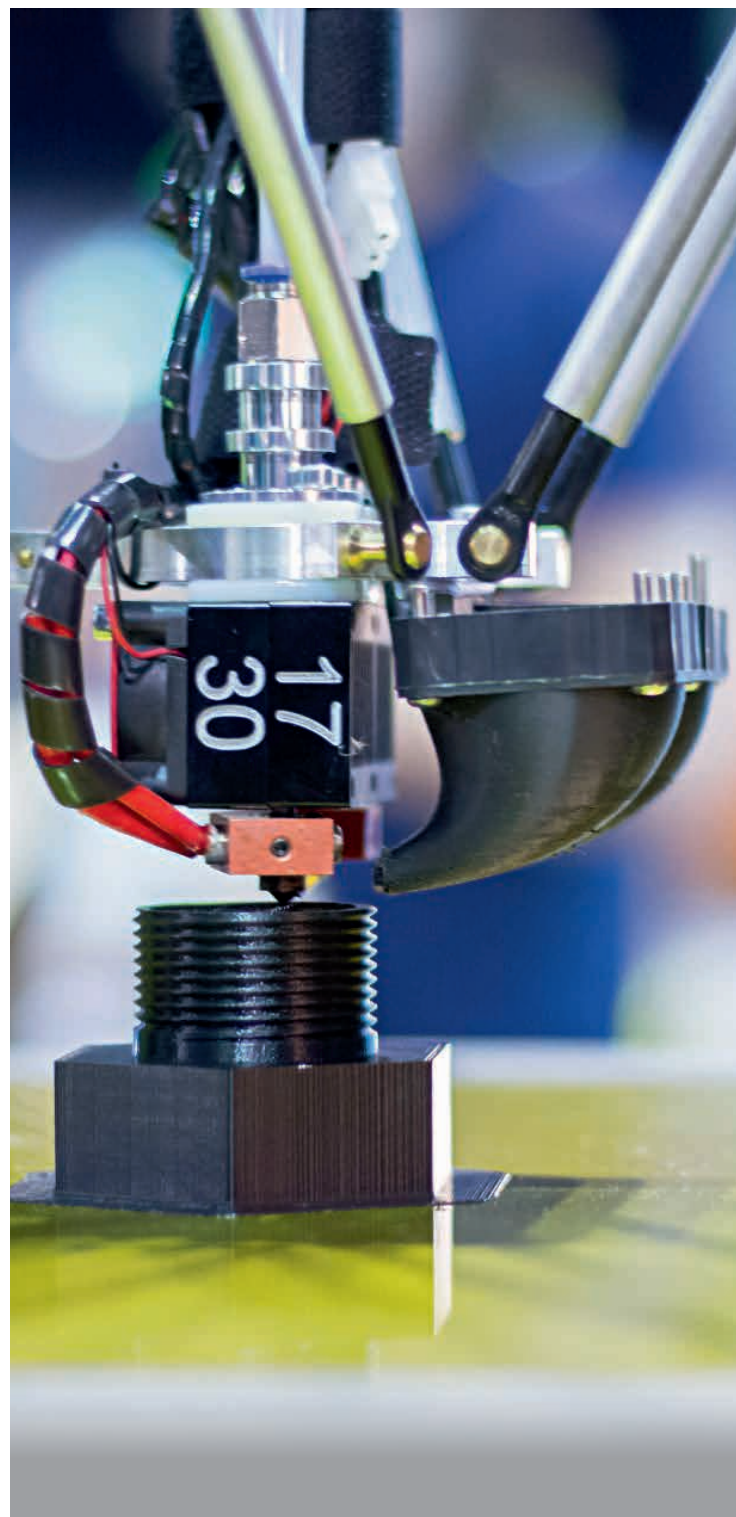
# TECHNICAL EXPERTISE

We have the complete overview of technical issues for fasteners and fixing technology.

How do our highly qualified engineers and technicians at REYHER Engineering Management (REM) manage this? They continually extend and deepen their knowledge by addressing current requirements and complex problems.

Always focussing on the main factor – the needs of our customers. Since a partnership of equals also involves sharing knowledge. Here we go one step further and support you with customized training on structuring and standardizing your range of items.

Leading the way, we have our new 3D printer RRP – REYHER Rapid Prototyping, creating plastic or metal replicas of component designs: Working together following your guidelines. Development-oriented. Cost-effective.



**OUR CONSULTANTS  
ARE EXPERIENCED  
ENGINEERS &  
TECHNICIANS.**





# KANBAN SUPPLY SYSTEMS



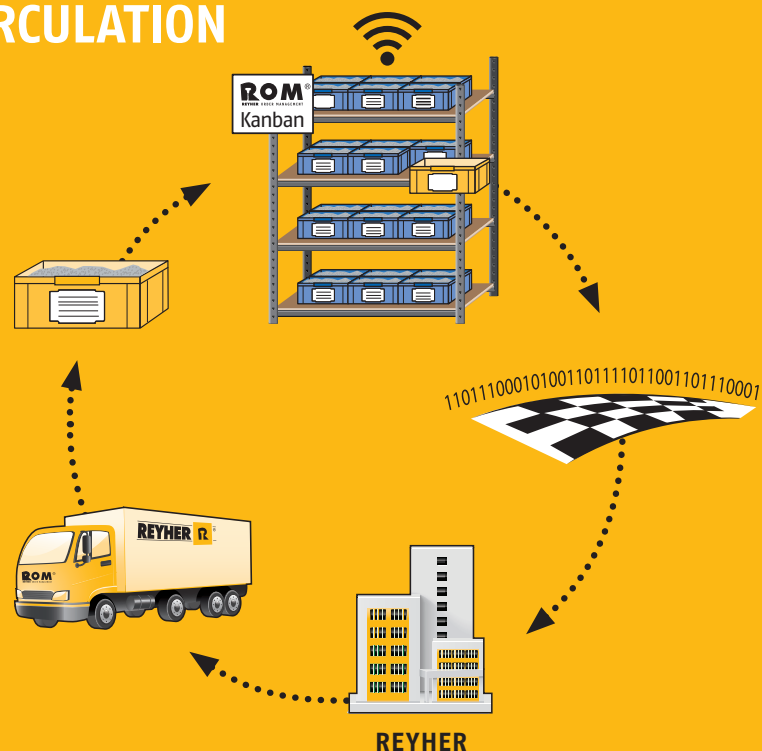
'Work systematically' – following this maxim REYHER gives your c-part management the highest supply and process reliability.

As early as 1993, we offered ROM – REYHER Order Management, providing an all-round, seamless Kanban package, barcode system, flexible labelling and bin replacement – integrated into your sourcing system, too. In addition to barcode capture we offer you the latest RFID solutions.

This always enables you to rely on seamless material sourcing; reliable, precise, flexible and fine-tuned to your needs.



## EVERYTHING RUNS SMOOTHLY WITH US: THE ROM KANBAN CIRCULATION





# E-BUSINESS SOLUTIONS

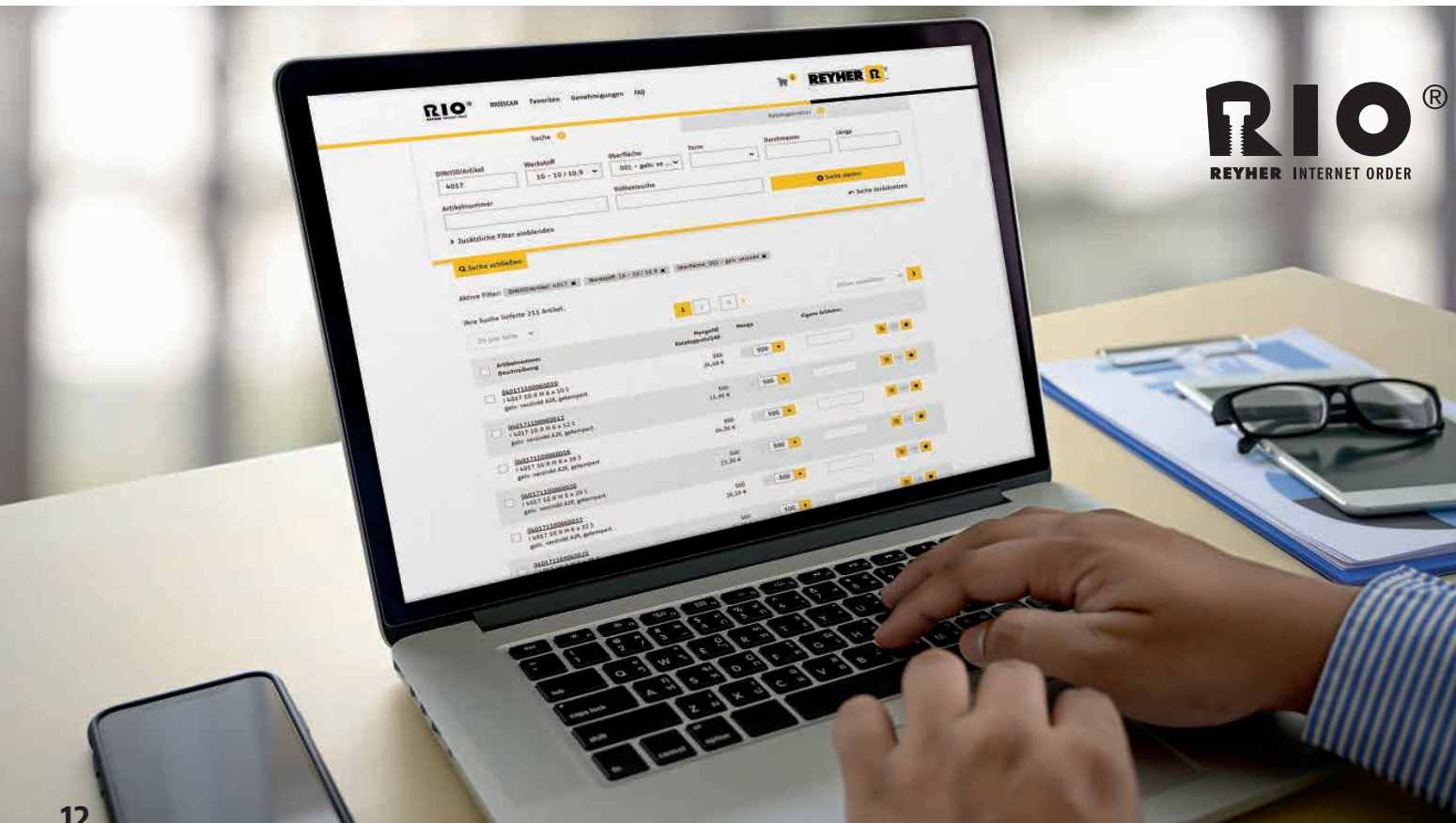
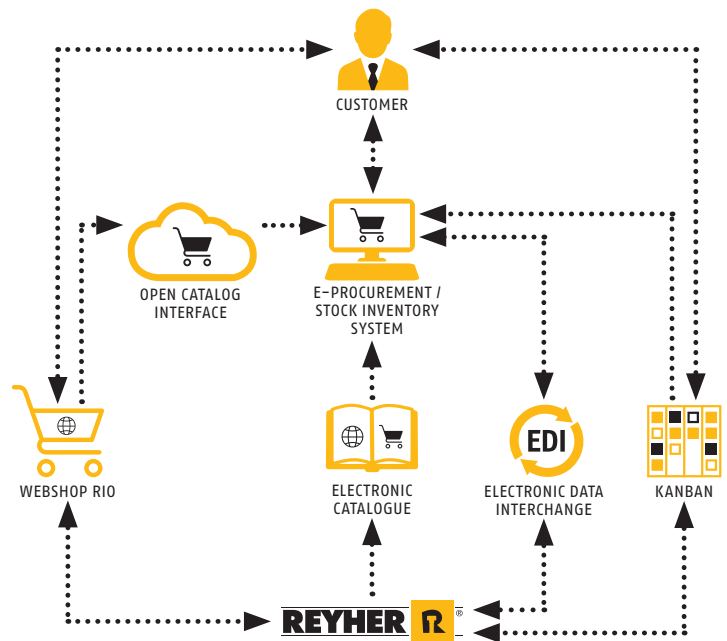
Just a small step to us, but a big step in supporting your business success. We make sure that you are always optimally connected.

From the first exchange of business data using EDI – Electronic Data Interchange, REYHER ensures efficiency for order processing and all subsequent documentation. Kanban systems can also be integrated.

Our electronic catalogue can be used as an informative data source and can be customized to your needs. Not to mention that all item information in almost all procurement systems can be integrated – document-based orders, dynamically as well, using the OCI interface.

Thanks to user-friendly and intuitive handling in webshop RIO – REYHER Internet Order, with current prices and availability status, your orders can be easily triggered at any time.

Quite simply, we always have our customers' interests in mind, supporting them with their individual company-specific needs, both efficiently and individually.



**RIO**<sup>®</sup>  
REYHER INTERNET ORDER





# INDIVIDUAL KITTING AND PACKAGING

Our commitment: With RKP – REYHER Kitting & Packaging, we can fulfil your every need for kitting, packaging and deliveries. With first-class kitting. Accurately addressed.



**Kitting:** For production, assembly or maintenance – we compile components as required, depending on complexity, in sets or assembly kits; in predetermined pack sequence too, with materials provision or serial number management with batch tracing.

**Packaging:** You can determine the type and shape of packaging and labelling for your trader range. We have neutral cardboard boxes with or without pouring lip available. We can also provide customized packaging with your corporate design. Customer-specific labelling included.

We make sure your order is delivered as you require in cardboard boxes, pallets, containers or KLT bins (small load carriers). Just in time. At the target location.

For us service means assisting you at every stage from enquiry to delivery. Both professional. Customer-specific.

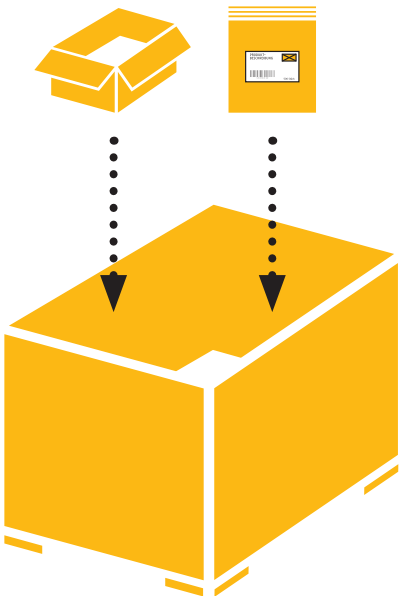


SETS



Customized labelling

PACKAGING FOR RESELLERS



ASSEMBLY KITS

**OUR KITTING:  
MADE TO MEASURE  
AS REQUIRED  
ALL DESTINATIONS**

**Your partner for fasteners and  
fixing technology**

## GET CONNECTED TO US



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