

# E-BUSINESS

Procurement optimised electronically



# Efficiency with intelligent e-business solutions

Fasteners, including screws, nuts and washers, as well as fixing technology, are all C-parts. In industry, they represent a very low proportion, an average of 20 per cent, of the total purchasing volume. Sourcing them is all the more complex due to the high number of small orders for low-priced items from numerous suppliers. In comparison to the value, the sourcing effort, at 80 per cent of the processing costs, is very high.

The good news: sourcing processes can be optimised when companies implement intelligent e-business solutions.

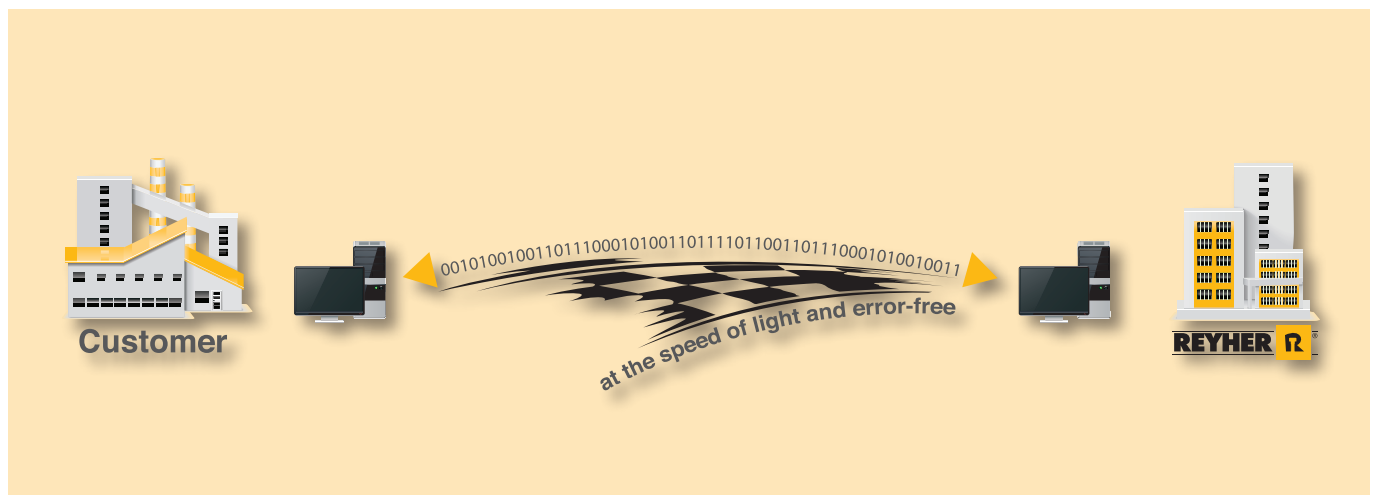
REYHER offers its trading and industry customers many e-business solutions. Working together with our cus-

tomers, we produce the optimal ordering process for them. Individualised and tailor-made for their situations and their needs. REYHER has a dedicated team of e-business specialists on hand.

Among the solutions are electronic ordering in the web-shop RIO – REYHER Internet Order, electronic transmission of orders or Kanban-triggered ordering. In addition, electronic catalogues, including for use in e-procurement systems, are available, as is support for the standard OCI – Open Catalog Interface.

With our proven e-business solutions, we have already helped many customers to optimise their ordering processes and so reduce sourcing process costs.

## ■ EDI – electronic data interchange



Manual effort creates costs. REYHER can reduce these considerably by using EDI, electronic data interchange. This can transmit all the classic sourcing documents electronically. Orders or delivery forecasts can be created at a click and automatically exchanged between business partners. Order confirmation, dispatch notification and invoices can also be exchanged electronically, considerably reducing manual effort.

Paperless processing saves time and reduces possible sources of error. Checks can be carried out directly in the customers' system. Identification features such as item number and order number are stored. Proven standards for transmission of electronic messages keep set-up effort to a minimum.

Message standards such as IDoc-XML, openTRANS, EDIFACT or own formats: we offer many options. REYHER has an experienced and dedicated EDI team, and even its own converter available.

# User-friendly webshop RIO – REYHER Internet Order



The webshop RIO – REYHER Internet Order provides round-the-clock access to every item in the current REYHER catalogue. Varied search criteria are available to locate items: using special characteristics, free text search or goods

groups structure – the item you are looking for is quickly found. After the search process you can easily carry out a range of article-related actions, above and below the hit list, using the multifunction menu.

With very few clicks, you can customise the webshop with favourites lists, your own item numbers and several shopping carts, and edit the data for your own goods recipients. All customer-specific data is stored in the menu under 'My Account'. At the same time the REYHER contact person's details are always visible.

Availability and price for items required can be checked online immediately. Our customers can place orders easily and quickly and always have an overview of previous orders in the order history or can activate authorisation procedures if required.

## ■ Easy barcode-supported ordering with RIO | SCAN

REYHER can make ordering in the webshop RIO – REYHER Internet Order even easier with RIO|SCAN. Our customer chooses an item from the webshop that must be ordered regularly. Using the 'print barcodes' button, a PDF document is created that can be printed on a standard A4 printer and then used for shelf labelling. There is also an option to print individual labels using a label printer.

Ordering the item is then easily done when required using a handheld scanner. Our customer scans the barcode and transfers the data from the scanner into the webshop. The barcodes are recognised and the items are placed in the shopping cart.



## ■ Additional label designer tool

The flexible and intuitive-to-use 'label designer' provides an alternative to the labels provided in the webshop. This additional tool makes designing individual labels possible. With the single or label sheet option, it is possible to freely define and position the boxes, giving greater design freedom. The boxes can include texts of items and product illustrations that are already stored in the system. Free text can also be used on the labels. The label information you create can be stored in your customer account and be used by RIO | SCAN for printing labels.

## ■ Electronic catalogues for customer systems

REYHER offers electronic catalogues which are individual adaptable to each customer. Thus the REYHER item data can be transferred into every procurement system. Information on supply range and the sourcing price are always available. Implementing a product data management system can improve data quality and ensure greater flexibility.

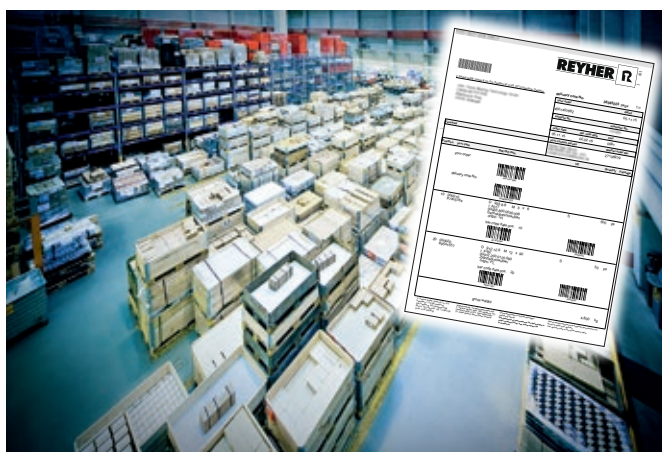
We provide the catalogue in many common formats, such as Excel, CSV, BMEcat and DATANORM. Several classification systems, for example eCl@ss or UNSPSC®, make searching for items even faster and easier.

Our webshop RIO can provide the function of an e-catalogue using the Open Catalog Interface (OCI) as an alternative to saved article data.



## ■ Barcode delivery notes for incoming goods

We offer our customers the use of barcode delivery notes, which simplify and speed up incoming goods procedures for REYHER items. Barcodes are added to the classic REYHER delivery notes, then the customers can use their own scanners. The barcode can include data from the top of the delivery note (e.g. order number) as well as position data (e.g. item number). As soon as the delivery and positions are identified, the booking follows automatically. This solution replaces manual effort, removing a possible source of error.

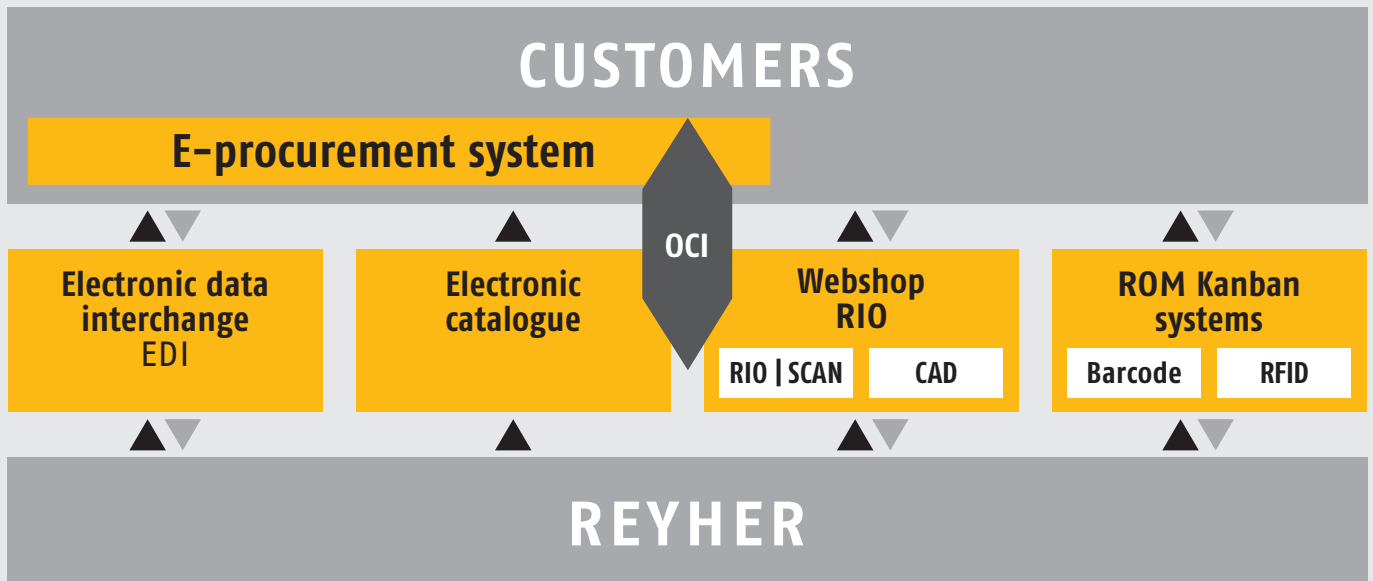


## ■ Kanban supply systems

Additional e-business modules are our electronically integrated Kanban supply systems ROM – REYHER Order Management. E-business comes into play as soon as a barcode or RFID capture technology is implemented to simplify C-part sourcing. Kanban supply systems can be combined with electronic documents to improve data quality. Independent of the Kanban system implementation (REYHER collection system or customer ERP system) the processing effort for each order is reduced while reliability of supply is improved simultaneously.



■ Optimal ordering processes with REYHER



**SAVE TIME AND MONEY!**



**TAKE THE OPPORTUNITY!**

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## ■ REYHER and e-business: save time and reduce costs

- ✓ Electronic data interchange, EDI
- ✓ User-friendly webshop  
RIO – REYHER Internet Order 
- ✓ Easy barcode-supported ordering with RIO | SCAN
- ✓ Additional label designer tool
- ✓ Webshop integration via OCI
- ✓ Electronic catalogues for customer systems
- ✓ Barcode delivery notes for incoming goods
- ✓ Kanban supply systems