

AN OVERVIEW



FACTS & FIGURES

> 950
employees

> 99 %
daily supply readiness

~ 465
million euros turnover

> 40,000 m²
total area

130,000
different items
in stock

Technical Expertise. Reliable Deliveries. Customer-oriented services. For over 130 years, when it comes to C-parts sourcing, REYHER has been synonymous with reliable, innovative solutions.

At our headquarters in Hamburg we work continuously on improving and extending our expertise in all areas. Today REYHER is one of Europe's leading distributors of fasteners and fixing technology.

Our clear aim: To offer you widely diversified products that meet the highest requirements and fulfil your needs for improved sourcing efficiency.

REYHER
> 130 YEARS
EXPERIENCE

CERTIFICATES

- **DIN EN ISO 9001**
- **VDA 6.2** for the automotive industry
- **DIN EN ISO 14001** environmental audit
- **KTA 1401**
- **AEO F**



SOCIAL COMMITMENT

HAMBURG'S SOCIAL CONNECTION

Giving us that special kick – since 2016 we have supported the HSV foundation 'Hamburger Weg – Hamburg Way'. It's our aim to support children and young people in education, welfare and sport and to open up new perspectives for the upcoming generation. In our company too, there's a project that has proved to be spot on for all involved.

In addition for many years, we have taken part regularly in benefit runs in aid of welfare projects. We support these in Hamburg, e. g., 'Formula Students' by giving fasteners for their designs, enabling them to reach pole position.



Die HSV-Stiftung für Hamburgs Nachwuchs.



COMMITMENT TO VOCATIONAL TRAINING

WE FINE-TUNE OUR TRAINEES



We place great importance on initial training. Many of our trainees remain with us after their (dual) education in the company – making a conscious decision to follow a career path at REYHER.

We find this development really pleasing, since 'home grown' expertise pays off in the long run.



1887

REYHER

Ferdinand Reyher starts trading in iron goods, tools and ship's supplies, located directly in the port in Hamburg, at Erste Vorsetzen.

1887

First export business in **Finland**.

1912

Move from the port to the current headquarters at Haferweg in **Altona, Hamburg**.

1959

REYHER first company in the field to achieve **DIN ISO 9002** certification.

1993

1901

Karl Tede and Otto Meyer take over the company since when it has been **F. REYHER Nchfg.**

1949

REYHER specializes in the trade of **fasteners**.

1987

REYHER celebrates its **100-year anniversary**.



through the years



REYHER Asia-Pacific Co., Ltd.
established in Shanghai.

2005

Construction of a further
logistics hall with an
additional conference center.

2011

Completion of a high-rack
warehouse for further **40,000**
pallet places in two storage
blocks one above the other and
with connected logistic and
office building.

2017

2003

Construction of a
fully automatic
high-rack
warehouse.

2007

REYHER introduces an
online standard parts
library with 2D and 3D
models.

2012

REYHER celebrates its
125-year anniversary.

2021

Extension of the automatic
small parts warehouse by
62,000 bin places.



COMPREHENSIVE PRODUCT RANGE



YOU HAVE THE CHOICE: WE HAVE YOUR SELECTION.

Wide ranging. In-depth. Diverse. We offer you the widest, in-depth range in our sector. It makes no difference, whether you need fasteners made of steel with or without surface, of stainless steel or fixing technology from brand-name manufacturers.

With a stock of 130,000 different items, as well as our customer-specific C-part management we can meet almost every need; DIN, ISO and EN norms, as well as non-standardized items.

Whether you need special or customer-specific parts, that's no problem with our comprehensive service.

We supply the constant high quality our customers expect and can always rely on. In addition to standardised or prescribed standards tests, customer-specific and agreed testing plans come into play.

Finally, there is really only one question: When can we start supplying your needs?



ORDERING CHANNELS

JUST ORDERED, ALREADY DELIVERED



RIO / EDI



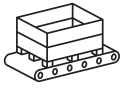
Telephone



Fax



Kanban



AUTOMATED LOGISTICS CENTRE

STORAGE CAPACITY

100,000 + **180,000**
pallet places bin places

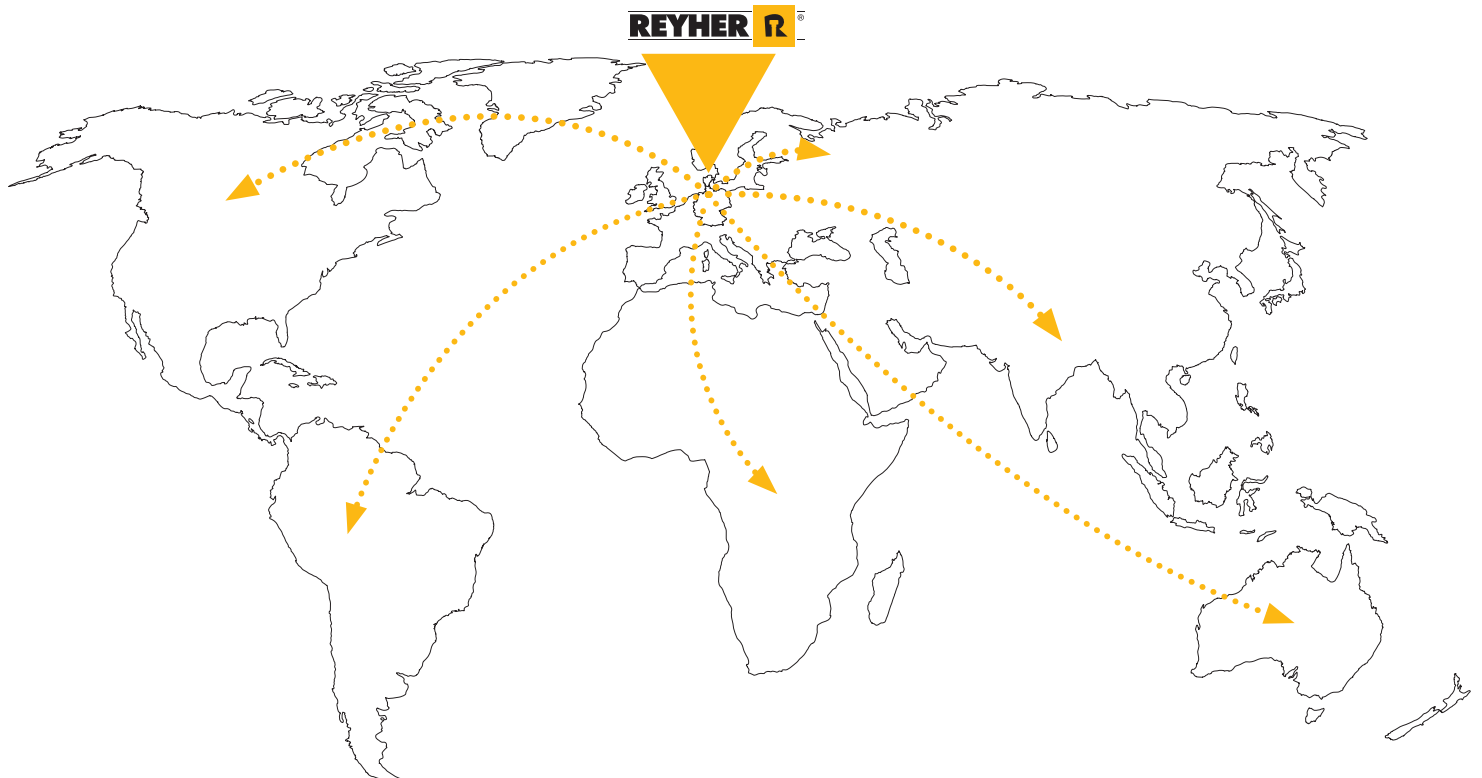
GOODS FLOW

> 600 tons per day
both in and out

ORDER POSITIONS

Ø 25,000 daily

DELIVERIES WORLDWIDE FROM HAMBURG





**DAILY SUPPLY
READINESS
> 99 %**



TECHNICAL EXPERTISE

We have the complete overview of technical issues for fasteners and fixing technology.

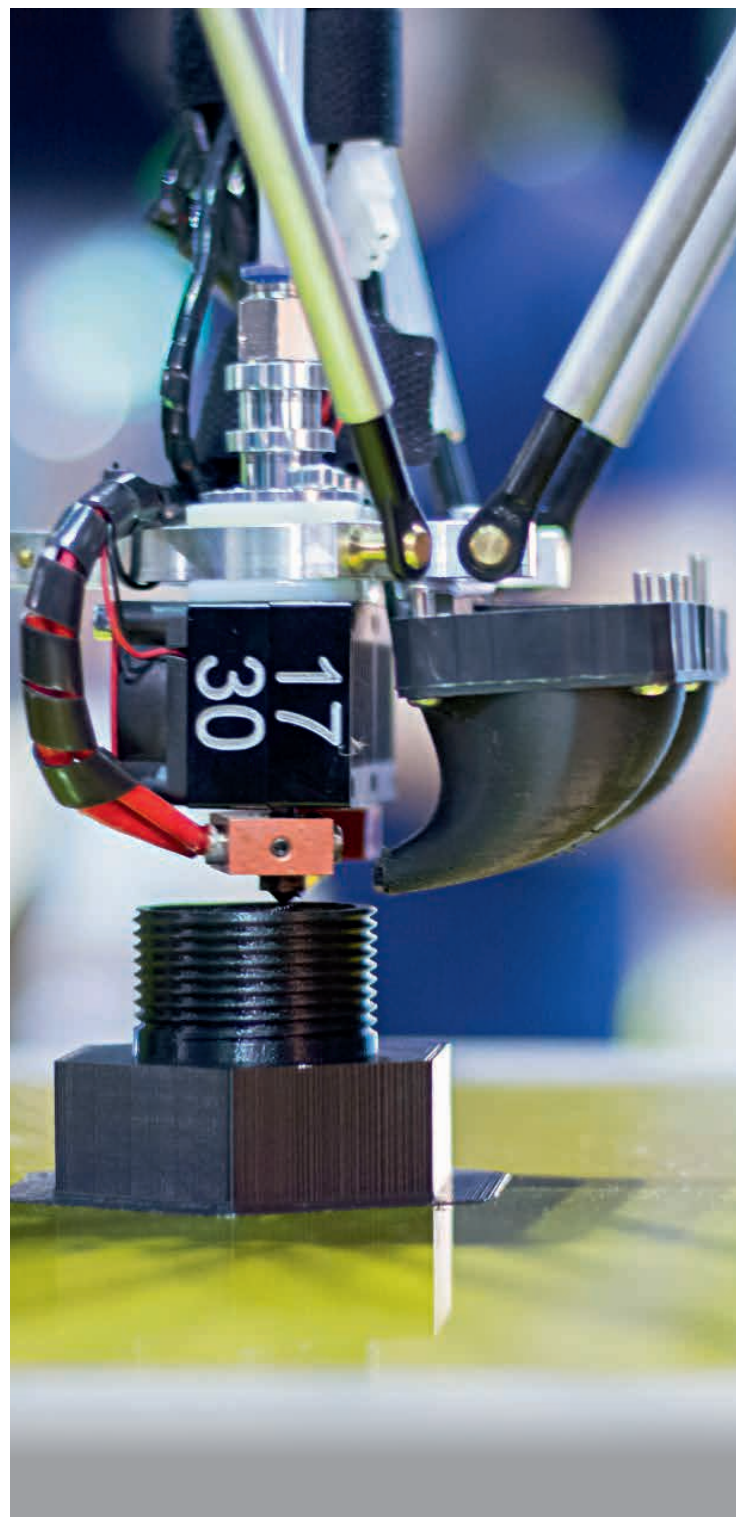
How do our highly qualified engineers and technicians at REYHER Engineering Management (REM) manage this? They continually extend and deepen their knowledge by addressing current requirements and complex problems.

Always focussing on the main factor – the needs of our customers. Since a partnership of equals also involves sharing knowledge. Here we go one step further and support you with customized training on structuring and standardizing your range of items.

Leading the way, we have our new 3D printer RRP – REYHER Rapid Prototyping, creating plastic or metal replicas of component designs: Working together following your guidelines. Development-oriented. Cost-effective.

**OUR CONSULTANTS
ARE EXPERIENCED
ENGINEERS &
TECHNICIANS.**

REM[®]
REYHER ENGINEERING MANAGEMENT





KANBAN SUPPLY SYSTEMS



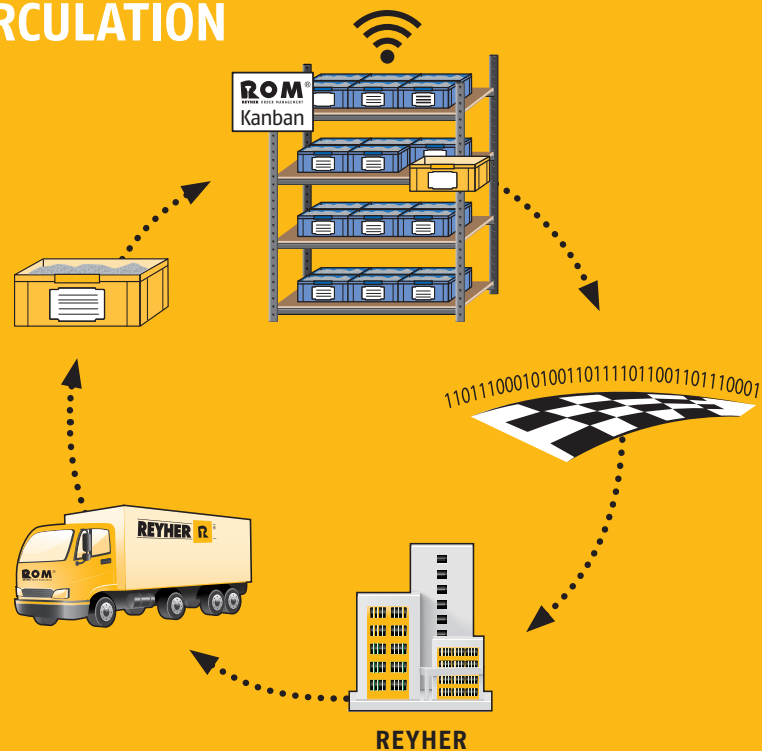
'Work systematically' – following this maxim REYHER gives your c-part management the highest supply and process reliability.

As early as 1993, we offered ROM – REYHER Order Management, providing an all-round, seamless Kanban package, barcode system, flexible labelling and bin replacement – integrated into your sourcing system, too. In addition to barcode capture we offer you the latest RFID solutions.

This always enables you to rely on seamless material sourcing; reliable, precise, flexible and fine-tuned to your needs.



EVERYTHING RUNS SMOOTHLY WITH US: THE ROM KANBAN CIRCULATION





E-BUSINESS SOLUTIONS

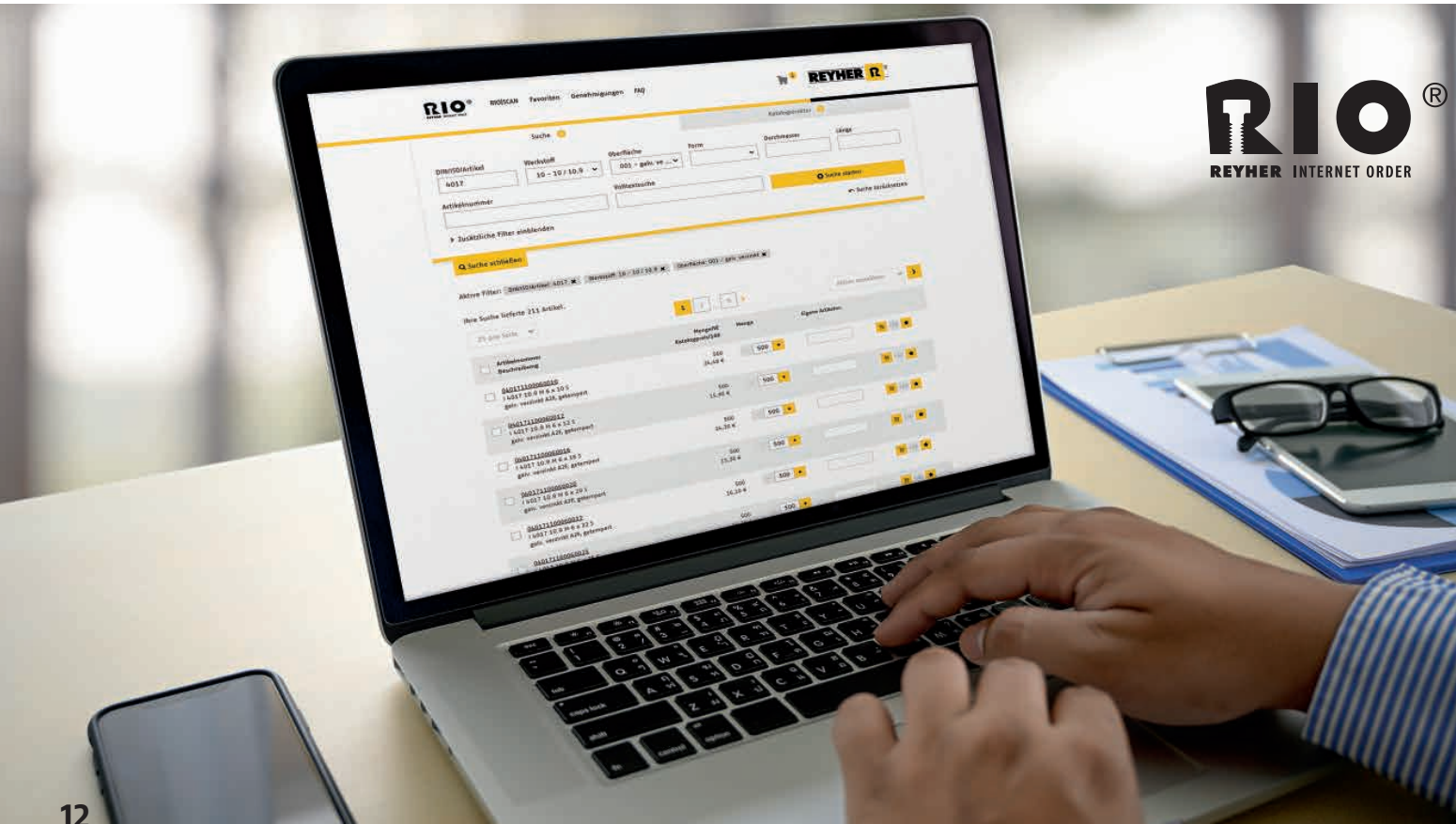
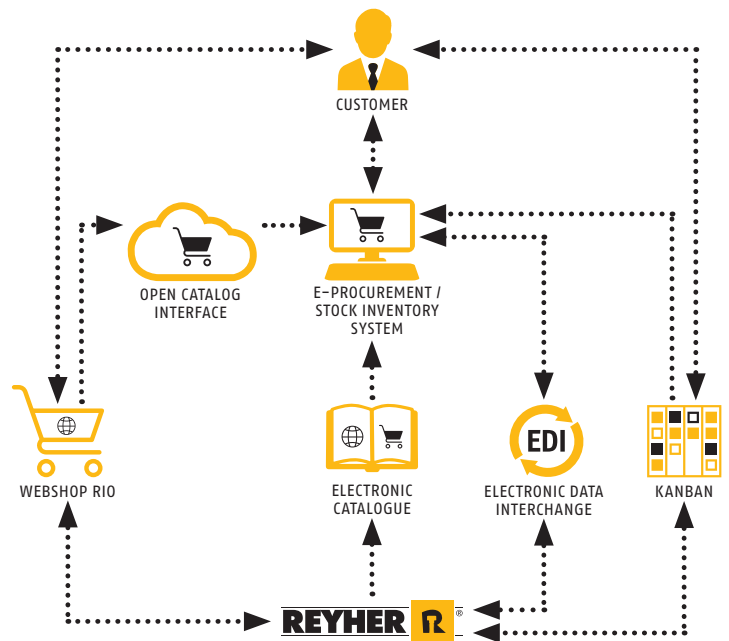
Just a small step to us, but a big step in supporting your business success. We make sure that you are always optimally connected.

From the first exchange of business data using EDI – Electronic Data Interchange, REYHER ensures efficiency for order processing and all subsequent documentation. Kanban systems can also be integrated.

Our electronic catalogue can be used as an informative data source and can be customized to your needs. Not to mention that all item information in almost all procurement systems can be integrated – document-based orders, dynamically as well, using the OCI interface.

Thanks to user-friendly and intuitive handling in webshop RIO – REYHER Internet Order, with current prices and availability status, your orders can be easily triggered at any time.

Quite simply, we always have our customers' interests in mind, supporting them with their individual company-specific needs, both efficiently and individually.





INDIVIDUAL KITTING AND PACKAGING

Our commitment: With RKP – REYHER Kitting & Packaging, we can fulfil your every need for kitting, packaging and deliveries. With first-class kitting. Accurately addressed.



Kitting: For production, assembly or maintenance – we compile components as required, depending on complexity, in sets or assembly kits; in predetermined pack sequence too, with materials provision or serial number management with batch tracing.

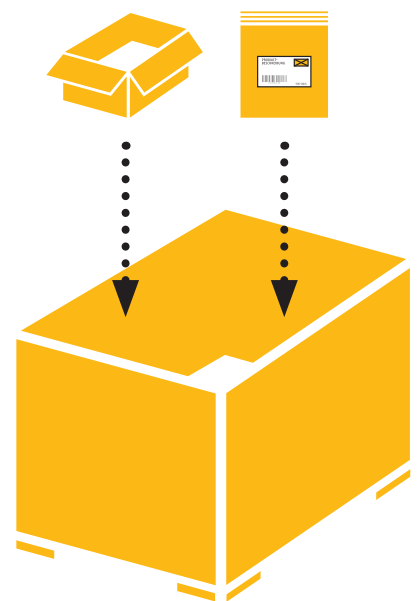
Packaging: You can determine the type and shape of packaging and labelling for your trader range. We have neutral cardboard boxes with or without pouring lip available. We can also provide customized packaging with your corporate design. Customer-specific labelling included.

We make sure your order is delivered as you require in cardboard boxes, pallets, containers or KLT bins (small load carriers). Just in time. At the target location.

For us service means assisting you at every stage from enquiry to delivery. Both professional. Customer-specific.



SETS



ASSEMBLY KITS

**OUR KITTING:
MADE TO MEASURE
AS REQUIRED
ALL DESTINATIONS**

Your partner for fasteners and
fixing technology

GET CONNECTED TO US



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FSC ENGL. FEHLT!



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